



AILBIEA



**Friday,
24th November 2023**



ALL INDIA LIQUID BULK IMPORTERS & EXPORTERS ASSOCIATION

22nd Anniversary Celebrations -24th November 2023



AILBIEA has made significant inroads into the Finance Ministry, CBIC, Ministry of Commerce and other governmental organizations 'thru' meaningful interactions and host of representations, taking up issues of concern and addressing the same with the above authorities.

AILBIEA's constant interactions and persistent representation on various issues impacting the Liquid Bulk Trade, during the devastating Pandemic period has been much appreciated and acknowledged by many.

Now, with the Pandemic waning out, and normalcy being nearly restored, it calls for a memorable and happy celebration to commemorate the successful 23 years of ongoing journey of service to the Industry, trade and Revenue department of Government of India, Ministry of Finance, New Delhi, in Liquid Bulk Commodities viz. Petroleum, Industrial Oils, Chemicals, Vegetable oils etc.

AILBIEA has contributed significantly to the liquid Bulk Trade by positive and fruitful interactions with Customs, Excise, Port and other Governmental departments, which eventually has benefited the trade, industry and the Governmental departments.

AILBIEA is unique! We are AILBIEA do things differently so as to make a telling impact and serve our members by addressing various complex issues with customs, Port and other governmental agencies.

The AILBIEA family consists of different stake-holders in the business sectors viz. Corporates and Industrial houses, Multi-national Trading Houses, Traders and Trade intermediaries, as well as a host of service providers including customs, Barge operators and others

There are numerous challenges that the industry and Trade in Liquid Bulk face from time to time. Policy interpretation, Faceless Assessment Scheme, Carotar, tariffs, documentation, assessment, clearance procedures, taxation and a whole lot of other issues keep impacting the liquid Bulk Trade, and which we at AILBIEA have been vigorously taking them up with the CBIC and concerned Commissionerates.

With membership strength of over 50 members, representing reputed business houses in country. AILBIEA is in constant interaction with Customs department, Port Authorities, Municipal Corporation, State departments and others, in addition to policy-makers in New Delhi.

The memorandum of Association of AILBIEA captures its primary objectives:

- To work towards healthy and orderly growth of the country's trade, including export and import, in liquid bulk cargoes in general
- To bring home, with the experience of the last ten years several lessons, including the need to tenaciously follow-up on unsolved issues and keep up pressures on governmental departments, to work towards betterment of the industry and trade

Our Anniversary events have rightfully garnered a reputation for being one of the most eagerly awaited event in the industry and governmental departments. With a turn out that includes the crème de la crème of industry leaders, top CEOs, CFOs, Association heads, senior Port, Revenue and Customs officials along with policy makers.

The AILBIEA anniversary event gets the stamp of 'Event of the year' from one and all and this will be the 22nd year of the prestigious AILBIEA SPLASH/STELLAR AWARDS to various top CEOs, performing members, Associations and others who contribute towards promoting EXIM Trade.

Our event will be held on Friday, 24th November 2023, at the Regal Room of Hotel Trident, Nariman Point, Mumbai - 400021, from 6.22 PM Onwards. Host of senior Customs officials, CBIC Members, Port officials and others will be attending and participating in the grand revival of our Annual Meet.

The 22nd SPECIAL ANNIVERSARY CELEBRATIONS will provide an ideal opportunity to display services/products in the form of, Sponsorships. Banner display and Souvenir Advertisements. A colourful souvenir with interesting and though provoking articles from eminent personalities is planned.

We shall be delighted to receive your full support in the form of Sponsorship, Banner Display and/or Advertisement in our souvenir, display of banners, besides, sponsorship of event, kits, gifts etc. or in any other manner you deem appropriate, is also welcome. Needless to add, every contribution will be duly acknowledged.

The sponsorship categories have been separated into:

- Title Sponsorship - ₹ 20,00,000
- Platinum Sponsorship - ₹ 15,00,000
- Gold Sponsorship - ₹ 10,00,000
- Silver Sponsorship - ₹ 7,50,000

ADVERTISEMENT TARIFF

- BANNER DISPLAY - ₹ 1,00,000 + 18% GST

SOUVENIR

- Back cover - ₹ 60,000 + 18% GST
- Inside Front Cover - ₹ 50,000 + 18% GST
- Special Page (colour) - ₹ 40,000 + 18% GST
- Full Page (B/W) - ₹ 30,000 + 18% GST

Paper size: 10" x 7.25" • Print area: 9" x 6"

Material required: PDF / TIFF / EPS / CDR files on PEN DRIVE or Positive with colour proofs.

Please send the order Form duly filled with advertisement matter and your Cheque in favour of All India Liquid Bulk Importers and Exporters Association.

Our Bank Details:

Name of beneficiary : All India Liquid Bulk Importers & Exporters Association
Name of Bank : Union Bank of India
Branch : Mandvi Branch, Mumbai – 400 003.
Account No. : 510101004477269
IFSC CODE : UBIN0531758

Yours truly,

Jayyannnt Lapsiaa
President

The benefits of being a Title Sponsor are:

- Title of "**Official Title Sponsor of the 2023 AILBIEA Anniversary Event**"
- Company logo on official Event banners
- Company name and logo printed on the Awards presented
- Company brochure or marketing material distributed in Event gift bag
- Exclusive press release sent announcing company's sponsorship of AILBIEA Anniversary Event
- Optional Hyperlink exchange between sponsor and the AILBIEA website till the event completion
- Prime full-page advertisement in AILBIEA souvenir and the right to Use Event Name in All Marketing Campaigns.
- Prime 10' x 10' Exhibitor Space
- 3 runs of prepackaged 30-second video advertisement spots on the stages' giant LED screen (Commercial provided by sponsor)
- Company Banner Backdrop on the Stage and premium display of banners throughout the venue.
- One award to be presented by the CEO or MD of the Title Sponsor Company to awardees in the presence of Union Government Ministers, High ranking Revenue officials and prominent Industrialists
- Complimentary event passes for 25 company representatives.
- Commemorative Memento to be presented to your company

The benefits of being a Platinum Sponsor are:

- Title of "**Platinum Sponsor of the 2023 AILBIEA Anniversary Event**"
- Company name and logo on official Event banners, prominent display of banners throughout the venue.
- Exclusive press release sent announcing company's sponsorship of AILBIEA Anniversary Event.
- Prime full-page advertisement in the AILBIEA souvenir.
- Company Logo on the AILBIEA Web Site till the event completion
- Right to Use Event Name in All Marketing Campaigns
- Complimentary event passes for 20 company representatives.
- One 30-second video advertisement spot on the stages' giant LED screen (Commercial provided by sponsor)
- One award to be presented by the CEO or MD of the Title Sponsor Company to awardnees in the presence of Union Government Ministers, High ranking Revenue officials and prominent Industrialists
- Commemorative Memento to be presented to your company

The benefits of being a Gold Sponsor are:

- Title of "**Gold Sponsor of the 2023 AILBIEA Anniversary Event**"
- Company name and logo on official Event banners and prominent display of banners throughout the venue.
- Exclusive press release sent announcing company's sponsorship of AILBIEA Anniversary Event.
- Company Logo on AILBIEA Web Site till the event completion
- Right to Use Event Name in All Marketing Campaigns
- Company Name Mentioned on the Stage
- Complimentary event passes for 15 company representatives.
- Commemorative Memento to be presented to your company
- Logo Exposure on our newsletter

The benefits of being a Silver Sponsor are:

- Title of "**Silver Sponsor of the 2023 AILBIEA Anniversary Event**"
- Company name and logo on official Event banners and prominent display of banners throughout the venue
- Exclusive press release sent announcing company's sponsorship of AILBIEA Anniversary Event.
- Company Logo on the AILBIEA Web Site till the event completion
- Right to Use Event Name in All Marketing Campaigns
- Complimentary event passes for 10 company representatives
- Commemorative Memento to be presented to your company.
- Logo Exposure on our newsletter.



Managing Committee

Jayannt Lapsiaa
President

Devdas Chandran
Vice President

Rajesh Kishnani
Hon. Treasurer

Sudhir Malhotra
Hon. Secretary

Committee Members

Manik Nasta • Prakash Hiranandani • Trevor Cordeiro • Viral Pandya

Organising Committee

Pramod Pardale • Bharat Trivedi • Amit Kapoor • Harsh J. Lapsia

Advisory Member

G. Chandrasekhar



AILBIEA

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10th Floor, Near RBK International Academy,
Ghatkopar Mankhurd Link Road,
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Email : jayant.lapsia@gmail.com,
ailbiea@gmail.com

www.ailbiea.com

ALL INDIA LIQUID BULK IMPORTERS & EXPORTERS ASSOCIATION



ORDER FORM

To,

Executive Secretary

All India Liquid Bulk Importers and Exporters Association.

1011, Mighty (Universal Majestic), Near RBK International Academy
Ghatkopar Mankhurd Link Road, Chembur (West), Mumbai - 400 088

GST No. 27AAGCA5018F1ZY

PAN No. AAGCA5018F

No.

Date :

Dear Sir,

With reference to your appeal for sponsorship advertisement in the Souvenir to be released in **24th November 2023**, on the occasion of the **22nd Anniversary Celebrations of AILBIEA**, we are pleased to book an advertisement. Enclosed please find the advertisement material.

Size _____

Enclosed please find our cheque no. _____ dt. _____

GST No. (Mandatory) _____

Yours truly,

Name _____ Signature _____

Company Name & Address with Rubber Stamp _____

MANAGING COMMITTEE

Jayyannt Lapsiaa
President

Devdas Chandran
Vice President

Rajesh Kishnani
Hon. Treasurer

Sudhir Malhotra
Hon. Secretary

Our Bank Details

Name of Beneficiary : **All India Liquid Bulk Importers & Exporters Association**

Name of Bank : **Union Bank of India**

Branch : **Mandvi Banch, Mumbai 400 003.**

IFSC Code : **UBIN0531758**

Account No. : **510101004477269**